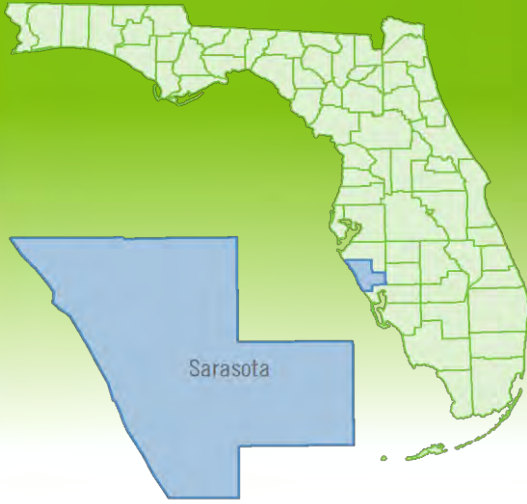


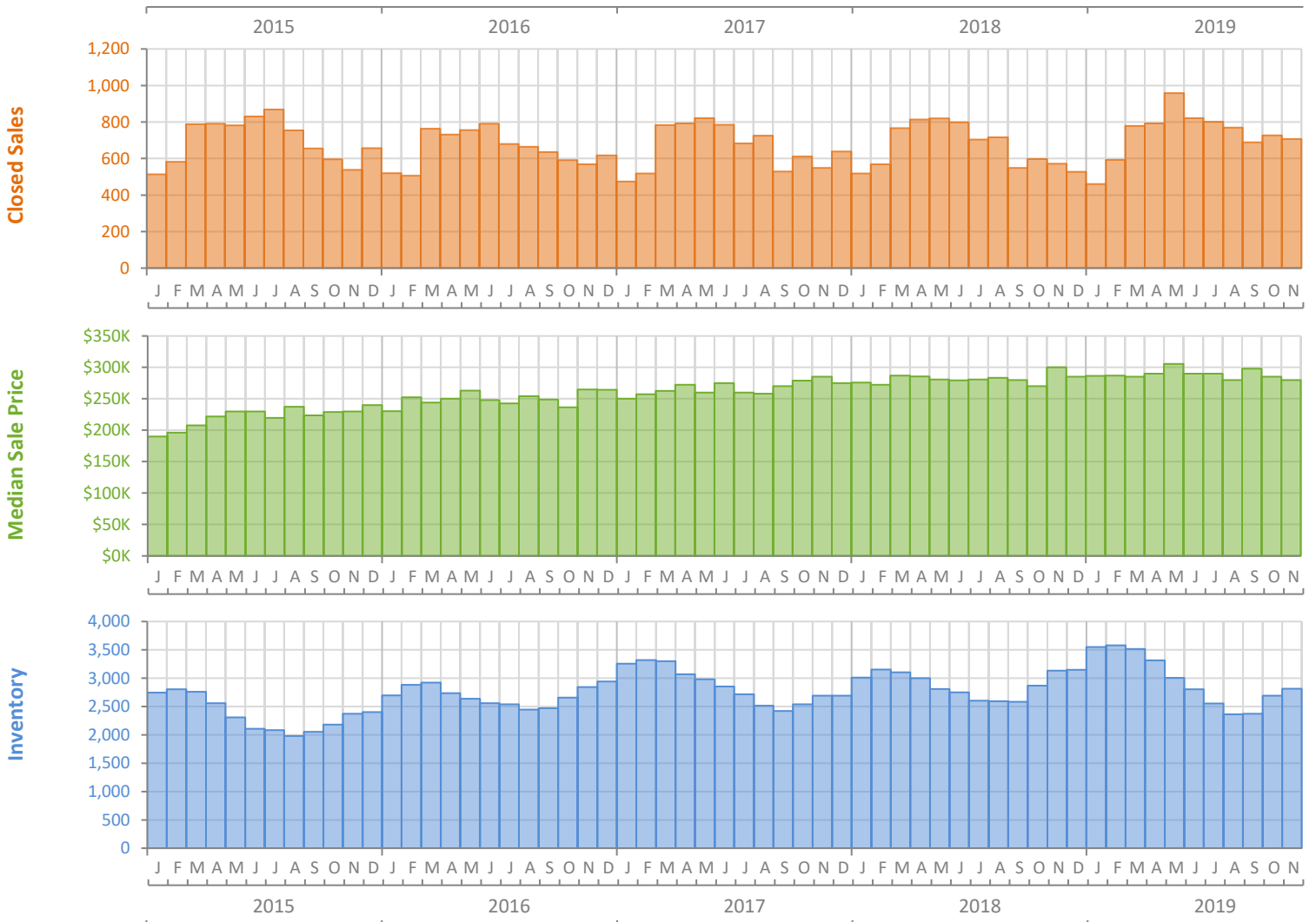
Monthly Market Summary - November 2019

Single Family Homes

Sarasota County



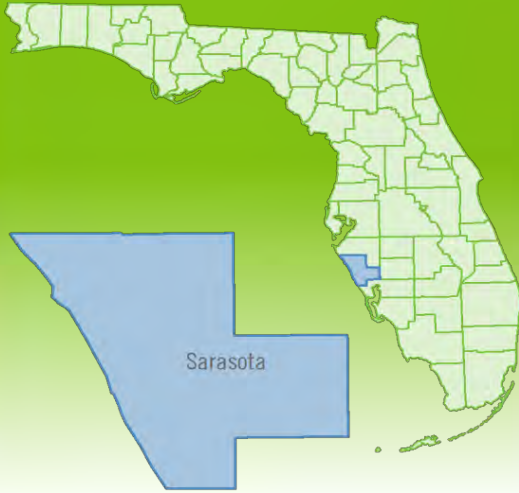
	November 2019	November 2018	Percent Change Year-over-Year
Closed Sales	707	572	23.6%
Paid in Cash	267	198	34.8%
Median Sale Price	\$280,000	\$300,000	-6.7%
Average Sale Price	\$389,121	\$387,268	0.5%
Dollar Volume	\$275.1 Million	\$221.5 Million	24.2%
Med. Pct. of Orig. List Price Received	95.8%	95.7%	0.1%
Median Time to Contract	37 Days	38 Days	-2.6%
Median Time to Sale	80 Days	78 Days	2.6%
New Pending Sales	765	540	41.7%
New Listings	965	914	5.6%
Pending Inventory	1,054	709	48.7%
Inventory (Active Listings)	2,813	3,131	-10.2%
Months Supply of Inventory	3.9	4.7	-17.0%



Monthly Distressed Market - November 2019

Single Family Homes

Sarasota County



		November 2019	November 2018	Percent Change Year-over-Year
Traditional	Closed Sales	685	561	22.1%
	Median Sale Price	\$283,000	\$305,000	-7.2%
Foreclosure/REO	Closed Sales	17	9	88.9%
	Median Sale Price	\$190,900	\$207,500	-8.0%
Short Sale	Closed Sales	5	2	150.0%
	Median Sale Price	\$151,000	\$182,500	-17.3%

